

# THE BERZACK GROUP

Professional Team



Mr. Yessaie is a seasoned expert in commercial real estate with over 25 years of hands-on expertise as an incredibly successful real estate investor. His greatest satisfaction is helping other investors to create prosperous real estate portfolios and lasting wealth.

## EXPERTISE

Mr. Yessaie specializes in designing and executing expert investment strategies that result in significant equity for his clients. An artful negotiator and adept problem-solver, he facilitates both sales and acquisitions of multifamily and commercial properties across Los Angeles, and he is also well-versed in 1031 exchanges for multifamily properties.

## CAREER HISTORY

Immersed in the real estate arena since 1986, Mr. Yessaie has built a solid, lucrative record as an independent investor. Over the past decades, he has been involved in the acquisition of more than 20 multifamily properties and land for entitlement. He has also participated in two condominium projects, successfully selling all units and executing 1031 exchanges for all partners involved. Additionally, Mr. Yessaie has a broad base of management experience, having managed a portfolio of over 200 units.

In his previous career, he worked as a software engineer, structural engineer and scientist, managing and delivering high-level projects to Fortune 500 companies such as GM, Boeing and Airbus.

Mr. Yessaie holds both an M.S. and B.S. in Civil Engineering, receiving his master's degree from the University of California at Berkeley and his bachelor's degree from the University of California at Irvine, where he graduated with the highest honors (Summa Cum Laude). Mr. Yessaie is also trilingual, speaking English, Farsi and Armenian.

## RECOGNITIONS

- Extensive Personal Investment Portfolio
- CCIM Candidate (2012)
- Member, National Association of Realtors
- Member, Glendale Board of Realtors
- Registered Civil Engineer, California

### George Yessaie

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